

Statistical Analysis

Several statistical analyses have been conducted over nearly a decade to ensure that the Vital Signs tools are robust and accurate. These findings are from the 2013 analysis of the VS database.

Structure

Scales: 5 climate scales + 4 outcome scales

Mean score: 100

Standard deviation: 15

Norming & Validation: Based on over 15,000 responses from over 100 organizations, the OVS database represents a robust norm group representing small, medium, and large enterprise, government agencies, and nonprofits from all over the globe. Industries include technology, manufacturing, finance, hospitality, healthcare, education, plus a range of professional services. The majority of respondents are from US, Italy, UAE, Singapore, Malaysia, China, and Canada; as shown below, they tend to be educated professionals.

The model has been subjected to two factor analyses and extensive psychometric validation. These analyses confirm the structure of the tools, with a 5-factor and predictive validity and its reliability (below).

Cronbach Alpha

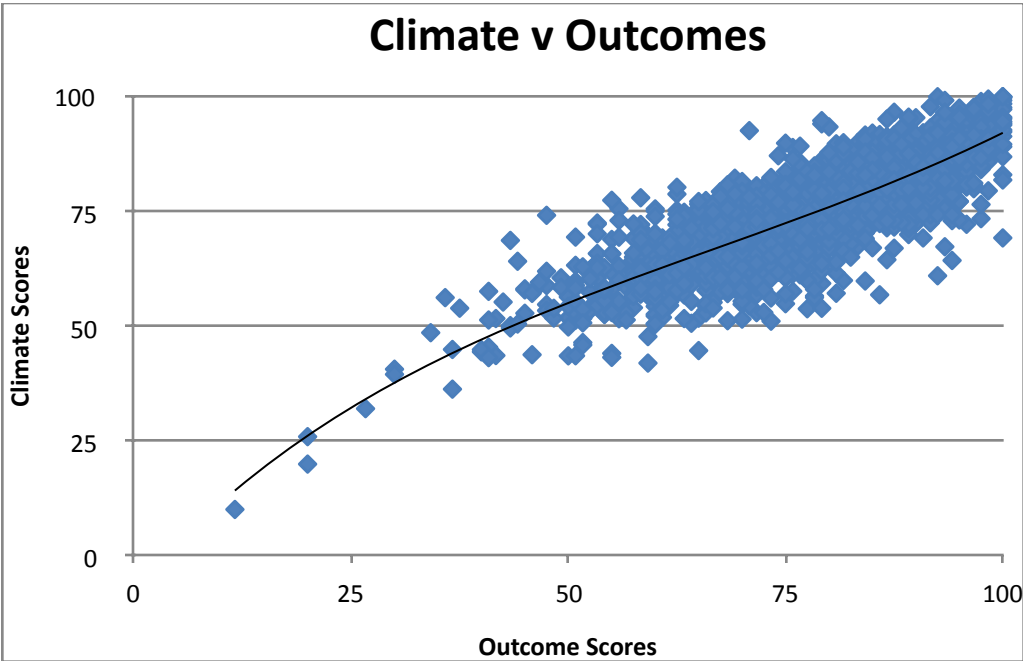
One way to report on the reliability of a psychometric measure is to calculate the internal consistency of its underlying scales. Internal consistency refers to the extent to which items assigned to a scale are correlated to one another. Cronbach's coefficient alpha was used to calculate the internal consistency of the VS drivers. This statistic can range from -1.0 to +1.0 and indicates to what extent the items in a factor measure the same construct. An alpha with a positive value, and greater than 0.6, is considered statistically reliable.

Scale	Cronbach's Coefficient Alpha
Motivation	0.804
Teamwork	0.875
Execution	0.796
Change	0.679
Trust	0.877

Predicting Outcomes

There is a strong relationship between climate and the outcomes.

A multiple regression analysis was used to test the relationship between the OVS scales and the four outcomes. Collectively, 60% of the variation in the performance outcomes is predicted by the organizational climate ($R^2=.5998$). This relationship can be seen visually in this scatter graph:



The climate scores also predict variation in each individual outcome:

- Retention = 36.33%
- Productivity = 36.68%
- Customer Focus = 42.62%
- Future Success = 60.27%

Below is the model in its predictive validity showing how different factors contribute to explain the link between climate and overall performance.

Report of the Forward procedure for dependent variables, n = 5350, P > 0.5 (by Regression Analysis OVS 2013, Lorenzo Fariselli, 2013):

Predicting Total Performance	R2 Partial	R2 Model
Trust	0.4544	0.4544
Motivation	0.0915	0.5459
Teamwork	0.0375	0.5834
Execution	0.0086	0.5920
Change	0.0061	0.5981

The following tables show how different factors contribute to each of the four OVS performance outcomes.

Report of the Forward procedure for dependent variables, n = 5350, P > 0.5 (by Regression Analysis OVS 2013, Lorenzo Fariselli, 2013):

Predicting Retention	R2 Partial	R2 Model
Motivation	,3019	,3019
Trust	,0524	,3544
Teamwork	,0085	,3629
Change	,0032	,3661
Execution	,0005	,3666

Predicting Productivity	R2 Partial	R2 Model
Motivation	,2713	,2713
Teamwork	,0671	,3385
Change	,0152	,3537
Execution	,0111	,3648
Trust	,0020	<u>,3668</u>

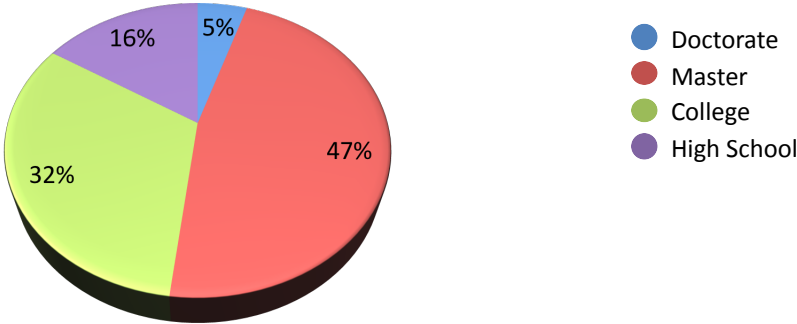
Predicting Customer Focus	R2 Partial	R2 Model
Execution	,3206	,3206
Motivation	,0639	,3844
Teamwork	,0284	,4128
Trust	,0119	,4247
Change	,0015	<u>,4262</u>

Predicting Future Success	R2 Partial	R2 Model
Trust	,5761	,5761
Motivation	,0257	,6018
Execution	,0009	<u>,6027</u>

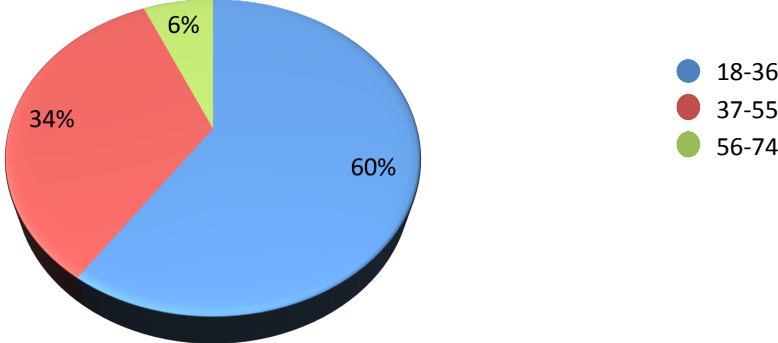
Norm Group Characteristics

The Vital Signs database includes organizations, teams, and individuals from around the globe. The following graphs provide an overview of the norm base:

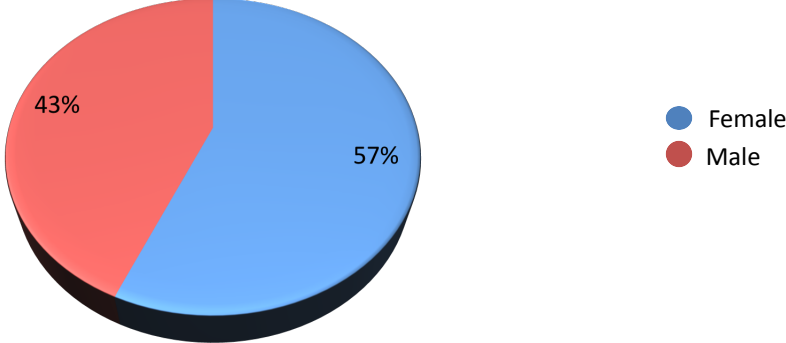
VS Normbase by Education



VS Normbase by Age



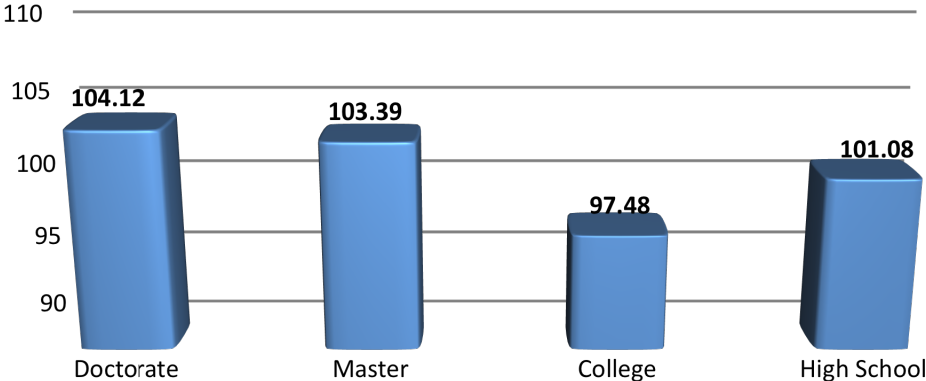
VS Normbase by Gender



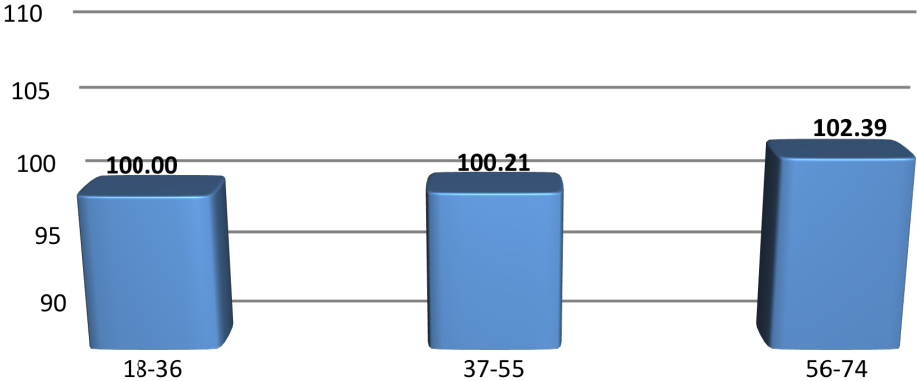
Norm Base Variations

The mean score on climate is 100; there are slight variations by demographics as follows:

Average Climate Scores by Education



Average Climate Scores by Age



Average Climate Scores by Gender

